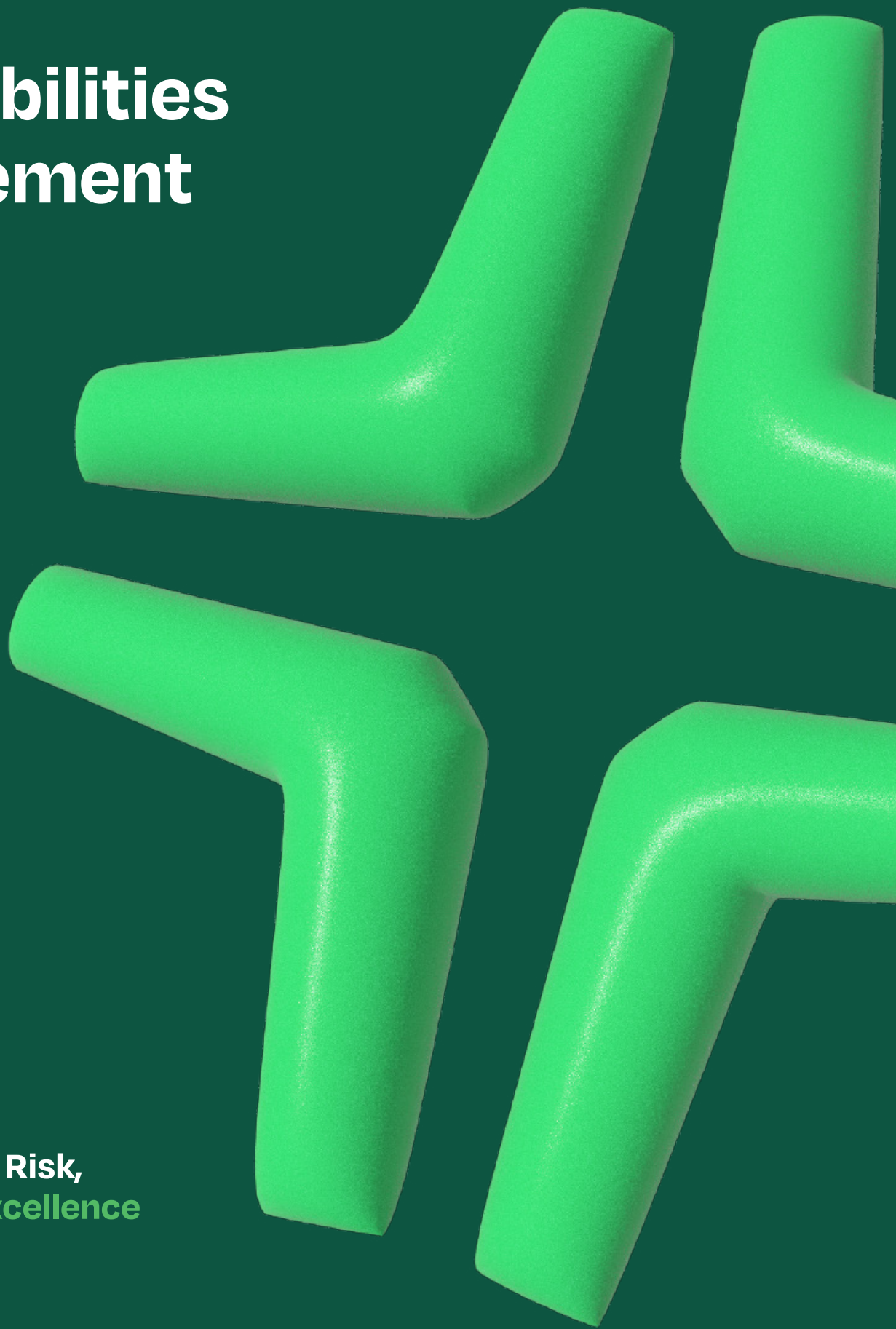
EliteSure

2024

Capabilities Statement



Navigating Risk,
Insuring Excellence

Empowering Your Future with EliteSure.

At EliteSure, we transcend the conventional role of insurance broking, offering a bespoke blend of personalised expertise and cutting-edge technology to better protect your future. Under the leadership of our client-focused founder, Chris Ragusa, EliteSure isn't just a brokerage; it's where innovation meets customer-centricity, reshaping the landscape of insurance advisory services.



Chris Ragusa
Director

Steadfast
THE STRENGTH YOU NEED

EliteSure
ABN 72 570 039 501 • ACN 677 139 141
AFSL 241064 • P (03) 9125 0079
info@elitesure.com.au • claims@elitesure.com.au

Elite Advisory Pty Ltd as trustee for Chris Ragusa Family Trust trading as EliteSure is a Corporate Authorised Representative (CAR No.: 001309632) of Kinnane Insurance Brokers Pty Ltd, AFSL License 241064



At EliteSure, we envision a future where risk management exceeds mere policy placement, where every interaction fosters trust and delivers value. Our mission is clear: to empower our clients with elite insurance solutions that safeguard their assets, mitigate risks, and propel them toward their goals with confidence.

Innovative Approach:
What sets EliteSure apart is our unwavering commitment to innovation. We harness state-of-the-art technology and artificial intelligence (AI) to revolutionise risk assessment, providing real-time insights and predictive analytics that empower our clients to make informed decisions. Accessing this technology enables us to identify emerging risks, optimise coverage, and make strategic decisions around insurance placement.

The Elite Client Experience:
At the core of EliteSure lies our steadfast dedication to client satisfaction. We believe in cultivating long-term partnerships built on trust, transparency, and mutual respect. Every member of our team is dedicated to delivering an elite client experience characterised by proactive communication, industry expertise and an unwavering commitment to excellence.

Tailored Solutions for Every Need:
One size does not fit all when it comes to risk management. That's why EliteSure offers a comprehensive suite of services tailored to meet the unique needs of each client. From thorough risk assessment to customised insurance solutions, our team collaborates closely with you to understand your challenges, and devise strategies that align with your tolerance for risk and budgetary requirements.

Our Services



1. Policy Placement and Issuance: EliteSure is a proud member of The Steadfast Group, Australia's largest Broking Network, ensuring access to market leading policy offerings. Leveraging our extensive range of insurer partners, we secure the best coverage at competitive rates, tailoring solutions to align with your unique needs and budgetary priorities.

2. Insurance Risk Reviews: We understand the evolving nature of business and subsequent exposures, which is why our experienced team conducts ongoing risk reviews to identify vulnerabilities and develop customised risk management strategies that enhance resilience and protect your assets.

3. Claims Management Services: In the unfortunate event of a claim, EliteSure advocates for fair and prompt settlements while minimising disruptions to your business or personal affairs. Our claims handler will guide you through the process and work collaboratively with all parties to maximise the claims experience and overall outcome.

4. Annual Remarketing of Accounts: We provide annual remarketing of all accounts to ensure your coverage remains optimised and cost-effective, keeping you ahead of changing market conditions and pricing fluctuations.

5. Risk Mitigation and Avoidance: EliteSure proactively work with clients to identify and address uninsured risks, we empower you to navigate uncertainties with confidence through tailored risk management and risk avoidance strategies.

6. Miscellaneous (Day-to-Day Account Management): Assisting with the day-to-day management of your account, we provide ongoing support and expertise to ensure your insurance needs are amended in line with any change of circumstance.

7. 24/7 Make Safe Response Team: EliteSure have partnered with Ambrose Construct to ensure all of its clients have 24/7 access to make-safe repairs in the event of a property damage emergency. This partnership gives our clients great confidence that in times of need, immediate assistance is only one call away.

Ambrose Construct 24/7
Make Safe Repairs – 1300 349 215

Partner with EliteSure Today.

Elevate your risk management strategy with EliteSure today. Whether you're a business owner or an individual seeking personal protection, we have the expertise and resources to safeguard your future.

Contact us today to schedule a consultation and embark on a transformative journey toward elite protection and peace of mind.

Chris Ragusa
Director
M: +61 416 015 459
E: chris@elitesure.com.au



EliteSure

www.elitesure.com.au